

## North East Windsport Club Inc Strategic Plan 2020-2023





### **North East Windsport Club Inc**

### Club Contacts (as at July 2020):

Commodore: David Salau 0408 387 582 dsal37@gmail.com

Secretary:

Club Postal Address: PO Box 496 Wangaratta Vic 3676

Club Address: 13 Anzac Road, Springhurst, Victoria 3682

Club Phone: NA (no land line connected)

Club Email: newindsport@gmail.com

Club Website: <u>www.newc.com.au</u>

Club Facebook page <a href="https://www.facebook.com/newindsportclub/">https://www.facebook.com/newindsportclub/</a>



### **Vision & Mission Statement**

"To be a strong, inclusive and respected community focused club that promotes land and water sailing".

### **Club Objectives**

- 1. To increase participation and membership through a targeted activities and sailing program.
- 2. To ensure effective governance and representation.
- 3. To build the club's profile and capacity and develop member skills to ensure long term club viability.



### Introduction

The **North East Windsport Strategic Plan 2020-2023** (NEWC Strategic Plan) is the third iteration since 2014. The aim of the NEWC Strategic Plan is to look ahead and define a vision that will support the long-term viability and development of the Club for all members. As the Club has evolved, so too has the format of the strategic plan document. The plan communicates the Club's three key strategic objectives linking these to time lined prioritised actions, budget requirements and other stated considerations. It is to be noted that the former four objectives in prior plans have been consolidated to three, minimising duplication and reflecting achievement of targets especially in communication and promotion.

Development of the *NEWC Strategic Plan 2020-2023* has been undertaken by the committee reflecting on achievement of stated objective targets in the 2018-2020 Plan. The draft Strategic Plan was emailed to all members seeking suggestions and input over a ten day window.

In formulation of the **NEWC 2020-2023 Strategic Plan**, the committee has acknowledged first and foremost the critical need to reflect the needs and interests of members. This has involved consideration of member social needs and expectations, age/gender profiles, time availability constraints as well as flexible approaches to sailing and development pathways. Effective governance principles and practice, financial planning, communication, amenity improvement and maintenance have been determined as fundamental to maintain and build membership ensuring club viability into the future.

Recognition of the importance in maintaining key partnerships has continued to be a feature of the 2020-2023 Strategic Plan. These partnerships give strength to the Club through building community relationships and support, credentialing and accreditation, access to resources, benefits accrued through sharing ideas and maintaining awareness of the Club's position in a dynamic and changing world. Partnerships are fostered with the local Springhurst community, schools, local and state governments, other sailing and karting clubs, peak bodies, such as Sailing Australia and the Australian Blokart Association, and other health promoting partners like Good Sports Victoria and the Department of Health and Human Services.



### **Club Background**

The North East Windsport Club is the new name of the previous Mokoan Yacht Club.

Mokoan Yacht Club was founded in the 1975 after the creation of Lake Mokoan. The clubhouse was opened on 8th March 1981. The club sailed regularly on the lake up until 2009 conducting annual regattas and introducing many local residents to the sport of sailing.

Due to the impending decommissioning of Lake Mokoan in 2009, the Club agreed to re-invent themselves using Blokarts (pronounced blow-karts) for sailing. At the AGM in 2010, Mokoan Yacht Club Inc. was renamed the North East Windsport Club Inc - or NEW Club – and purchased their first Blokart shortly after for members to try. Following the decommissioning of the lake, the club vacated the Mokoan site in September 2010, and focused on looking for a site to regain a presence in the North East by introducing land sailing into the area as well as maintaining water sailing activities.

After much negotiation, Goulburn Murray Water acting on behalf of the new Winton Wetland Committee of Management, who managed the site, agreed to buy back the club house and use it as a community centre. The NEW Club agreed at their 2011 AGM to invest the funds and only use them for capital improvements and capital purchases. Interest in excess of CPI could be used to help with running costs. Some funds were later used to purchase shipping containers to serve as club rooms and storage. The funds are invested in term deposits and are drawn upon as deemed necessary by the NEWC Committee and approved at a general meeting of members, to enact its infrastructure priorities, as identified in the NEWC Strategic Plan.



In November 2010, NEWC leased a 2-hectare location within the Rural City of Wangaratta, adjacent to the Wangaratta Airport in Brian Higgins Drive. The club commenced holding land- based wind sports on the site in particular the sport of blokarting. The airport runway was used for NEWCs' annual regatta and ran Blokart State Titles there.

NEWC also held on-water sailing and social events across the Northeast water bodies, especially at those without a sailing club presence, such as Lake Buffalo and Lake Eildon.

Early in 2011 the club ordered a modified container to be its meeting and storage facility and it was delivered to the site on 30th April 2011. The club held its first AGM in the NEWC meeting and storage facility on the 4th June, 2011.

At the end of 2017, due to planning restrictions at Wangaratta and the need for more sailing room, the club moved its activities to a five-hectare site on the Springhurst Recreation Reserve, where with the help of the Springhurst community, a new sailing area was established.

In February 2018, the club's containers were moved to the new location and the new site was officially opened by the mayor of Wangaratta, Cr. Ken Clarke OEM on 3 March 2018. The Club sails there most Saturdays but has other events scheduled away from the site such as interclub Blokart and water sailing events. In 2019 the Blokart State Titles were held on the new site.

The calendar of events and club updates are located on the NEWC Facebook page and NEWC website.



### **Executive Committee**

At the time of developing the plan, the volunteer 2019/2020 executive committee consisted of the following:

Commodore	David Salau	0408 387 582	dsal37@gmail.com
Vice Commodore	Andrew Davison	0429139 474	andrew.davison1949@gmail.com
Secretary	Vacant		
Treasurer/Web master	Mike Hillenaar	0466 723 293	mike.hillenaar@gmail.com
Race Officer	Michael Reid	03 5766 2237	mikereid3677@gmail.com
Committee Member	Liz Hillenaar	0490 414 175	liz.hillenaar@gmail.com
Committee Member	Greg Oakes	03 5725 3268	belaradah@gmail.com
Committee Member	Vacant		

In subsequent years, this committee structure will remain, but the incumbents are likely to change over the period of the plan. The committee also reserves the right to co-opt members as needed and will work with other volunteer members who will fulfil newly-established roles that result from the implementation of the strategic plan.



### **Club Membership**

### **Paying Membership**

As at January 2020, the distribution of NEWC's paying membership was described according to the Club's membership categories.

Senior members (not part of a family membership)	Family members (including adults and children)	Remote members (living more than 80 Km from the club)	Social members	Total
3	30	15	6	54

In the 2019/2020 season, the most popular form of membership was family membership. Remote membership remained stable since the club's inception in 2010. NEWC has maintained the interest and support of remote members, as evidenced through their participation in the club's major sailing and social events. Overall, club membership continues to slightly increase each year, with family and remote memberships being relatively popular.

Promotion of club membership across all categories has remained relatively unchanged. The participation of members across all age groups has remained fairly stable but may be a reflection of the inadequacy of the data collection process at the time (Appendix 3). Member participation in all aspects of the club's operations continues to be a priority for NEWC, as well as developing and providing more flexible membership options into the future. The active participation of young people, women and inactive sailors will continue to be encouraged. Increased participation of people with disabilities will be promoted and supported by targeted purchasing of resources.

#### **Visitors**

Visitors to the Club are recognised as an important aspect promoting the Club to the wider community. The club has promoted "Try Sailing Days" in support of Yachting Victoria's state-wide program and has welcomed unplanned visitors "off the street" and friends and associates of members. A "day membership" option is now available to visitors which allows for the use of Club karts and insurance coverage. Social events have also been open to persons interested in joining the club and through hosting major events, such as the Victorian Blokart Championships, and has attracted new visitors from across Victoria and interstate. A visitor's book is now maintained to enable the committee to contact visitors for the purposes of possible membership and to meet risk management requirements. These efforts will continue to be developed into the future, some of which are identified in the Strategic Plan.



### **Sustainability**

#### FINANCIAL SUSTAINABILITY

The club's financial position is relatively stable and strong (Appendices 4 and 5) and will continue to be supported by persistent fund-raising and vigilant financial management. During the first three years of operation, interest and membership fees were the dominant sources of the club's revenue. However, into the future, minor and major capital grant applications will become increasingly relevant and important and will continue to be lodged with local and state government authorities. It is intended to continue to grow the club's asset base through a collection of strategies that includes the purchase of additional Blokarts and development of the club facilities. However, as insurance and maintenance costs have been significant sources of the club's expenses, asset purchasing will continue to be balanced with consideration of these longer-term overheads. The club's fundraising will also continue to promote social and competitive events and members will continue to be called upon to assist with community fundraising activities.

#### **MEMBERSHIP SUSTAINABILITY**

"Membership and participation" have been identified as one of the club's three objectives and is considered a critical aspect of maintaining and enhancing the club's viability. A focus on attracting new, young members and families, and increasing the participation of women in all sailing events, are priorities. Retention of current members is a further priority and includes promoting the increased participation of inactive members.

Taking a proactive approach, the club recognizes that there may be other alternatives to traditional annual memberships and has initiated a day membership (Sail Pass) category to encourage participation on an ad hoc basis in conjunction with Discover Sailing Days and to satisfy insurance requirements. This is proving most successful and resulted in greater numbers participating in club activities.

The club's partnerships with sponsors, other sporting clubs, community groups, schools, levels of government and peak bodies, are understood to be critical to the club's prosperity and sustainability. The support, interest and participation of the club's partners help to educate the broader community about the existence of NEWC and to promote the value of land and water sailing in North-East Victoria.

#### **ENVIRONMENTAL SUSTAINABILITY**

The Club is committed to environmental sustainability and over the lifetime of the *NEWC 2020-2023 Strategic Plan*, will develop a Sustainability policy and implementation guidelines including the principles of using recycled or recyclable products and materials, buying local where price competitive, avoiding use of unnecessary plastics, chemicals or other products that may harm the environment, waste minimisation, adopting water and power saving practices and preferencing ethically sourced products.

Environmentally considerate alternatives for water usage and power generation will be pursued, in addition to landscaping projects that are compatible with local ecosystems and climatic conditions.



### Achievements from 2017 -2020 Strategic Plan

The 2017- 2020 Strategic Plan has provided a structured framework upon which the NEWC has embarked on a process of continuous improvement. Key achievements include the following:

#### Governance

- Development of a risk management plan and associated policies/ processes and formwork.
- Received a grant for and purchased defibrillator- conducted training on same and conducted first aid training for committee members
- Identification of key policies for review and development (refer Appendix 1).
- Continued affiliation with key sporting bodies (Sailing Australia, Australian Blokart Association)
- · Investment strategy adopted
- Monthly budget report reviewed and modified
- · Completed successful financial audits
- Variously monitored implementation of Strategic Plan

### **Participation and Membership**

- Developed and implemented seasonal home and away sailing programs and allowed for specific training sessions
- · Conducted State Blokart Championships at the new Springhurst site
- Co-planned and ran interclub event with Victorian Blokart Club
- Planned and implemented series of working bees
- Conducted a committee forum re increasing membership and wider participation of younger members, women and non-participating past sailors
- Ran six successful fundraising events- Bunnings Sausage Sizzles
- Applied for and received funding for four Try Sailing Days
- Instituted a volunteer recognition award.
- Conducted two eight-week Blokart Sailing events for Years 9 and 10 Rutherglen High School students

### **Build Club Capability**

- Identified and negotiated agreement with Springhurst Reserve and Hall Committee and Department of Environment, Land, Water and Planning for new club site
- Removed club containers from Wangaratta Airport and re-established at Springhurst site
- Purchased and placed additional 20ft shipping container for workshop/ storage and disabled toilet space
- Purchased reverse cycle AC for clubroom and portable 240v generator for power
- Purchased composting toilet



- Received grant from Cancer Council of Victoria and constructed shade verandah
- Constructed deck for club room and toilet containers
- Placed storage shelving and Club helmet / glove storage in kart container
- Received grant to make toilet and access disabled compliant
- Achieved Level 3 Good Sports Accreditation.

#### **Communication and Promotion**

- Further enhanced NEWC website to ensure greater information accessibility for members and community.
- Established WhatsApp chat group to facilitate Committee member communication
- Continued updating of the NEWC Facebook page.
- Negotiated / planned with Beechworth HS, Rutherglen HS and Gateway Health for future "try sailing" events

### **RISK MANAGEMENT**

Whilst the North East Windsport Club has a Risk Management policy, the *NEWC Strategic Plan 2020-2023* places added emphasis on the practical application of the policy. See Objective 2 "Governance and Representation"

Risk Management has to do with:

- physical, social and emotional welfare of members
- the financial well-being of the club and associated accountabilities and liabilities
- compliance with mandated and applicable statutes, regulations and laws
- the physical amenities of the club
- membership now and into the future
- management and succession planning
- community and political aspirations and perceptions



## STRATEGIC ACTION PLAN 2020-2023

1 = high priority

2 = medium priority

3 = low priority

The NEWC Strategic Action Plan 2020-2023 identifies three objectives and identifies key actions to be led by the Committee across this timeframe. Members will also be sought and co-opted as needed onto the committee of its' working groups.

### North East Wind Sport Club- Strategic Action Plan 2020-2023

### Club Objective 1 Participation and Membership

"To increase participation and membership through a targeted activities and sailing program"

No.	Description	Strategy / Action	Who Lead	Priority	When*	3 Year Budget Estimate (\$)	Annual Budget (\$)	Source of funds	Comments/ Considerations
1	Accessibility	Ensure that the club premises provide access to people of all abilities – provision of access ramp, disabled toilet.	Designated Committee member	1	2020		\$2,000	Grant and club funds	
2	Calendar of Events	<ul> <li>Develop a calendar of events that includes:</li> <li>Club championship series.</li> <li>Water sailing championship series.</li> <li>Blokart sailing champion series.</li> <li>WAKO series.</li> <li>At least four water sailing events that include camping and other activities for families.</li> <li>At least two Try Sailing events.</li> <li>NEWC Anniversary Regatta.</li> <li>Home and away sailing with other sailing clubs, such as the VBA.</li> <li>Sailing events that are scheduled at other clubs, such as Albury and Yarrawonga Yacht clubs.</li> </ul>	Designated committee member	1	2020 2021 2022	NA	NA	N/A	



		<ul> <li>Regional, state/national Blokart sailing events.</li> <li>Working bees</li> <li>Training sessions</li> <li>Fund-raising</li> <li>Committee meetings and general meetings including AGM</li> <li>Allocation of awards and preparation of presentation event as per NEWCs' Deed of Gift (See Appendix 5)</li> </ul>	Commodore	1	2020 2021 2022	\$1,050	\$350	Operational Budget	
3	Introduction to Blokarting for current and past water sailors	Develop a strategy to promote Blokart sailing for other targeted groups.	Designated committee member	2	2020 2021 2022	\$3,000	\$1,000	Fund raising or grants	Targeted "Discover Sailing" days
4	Training new members and friends	Develop a training program for new members as part of different pathways.	Designated committee member	2	2020	\$250	Assistant Instructor Course: \$125 x 2		Work with Aust. Sailing re program and train the trainer programs eg pathways to: • Fun sailing • Sailing skills • Club Racing • State and national racing • Water sailing and racing
		Support new members with a mentoring buddy.	Designated committee member	2	2020 2021 2022				Buddy Coordinator Position description, or could be duties of another executive position
5	Flexible venue usage	Identify potential additional usage of the club's facilities and resources.	Designated committee member	3	2020 2021 2022				Eg Schools and other organisations/social clubs.



6	Volunteers	Harness ongoing volunteer support from club's members, friends and community members.	Designated committee member	1	2020 2021 2022				
		Recognise volunteers at the AGM	Commodore		2020 2021 2022	\$1,050	\$350	Operational budget	
7	Wind sport activities	Develop a suite of other wind sport activities that is supported by effective promotion.		2	20/22				
8	Other social engagement activities	Develop a suite of social activities for down-times when there is no wind.		2	20/22				
9	New member Induction Process	Develop and evaluate the effectiveness of the Club's induction process.	Designated committee member	1	2020				

<sup>\*</sup>refers to calendar year



### North East Wind Sport Club- Strategic Action Plan 2020-2023

# Club Objective 2 – Governance and Representation Aim "To ensure effective governance and representation."

No.	Description	Strategy / Action	Who Lead	Priority	When*	3 Year Budget Estimate (\$)	Annual Budget (\$)	Source of funds	Comments/ Considerations
1	Strategic Planning	Monitor progress of the strategic plan implementation as a standing item at each committee meeting.	Club action plan objective leaders	1	Monthly	N/A	N/A	N/A	
2	Risk Management and Safety Plan	Review the NEWC risk management policy and guidelines.  Review and update "Risk Identification and Mitigation Checklist" to be completed prior to all events (includes off site activities) that includes scanning of local medical and emergency services.  Develop an annual (calendar year) Risk Mitigation Action Plan)	Commodore	1	Yearly	\$750	\$250	Operational budget	Funding will necessarily be determined by scope of identified risk.  Time consideration / urgency may require the allocation of other club funds.  Club to ensure compliance with all applicable regulatory: requirements- federal, state, local.
3	Policy reviews	Implement the review schedule for the club's policies.	Secretary or delegated committee member	1	Yearly	N/A	N/A	N/A	
4	New policies	Identify and develop new policies as required. (Environmental Sustainability)	Secretary or delegated committee member	1	As required	N/A	N/A	N/A	



5	Strategic partnerships	Maintain and enhance relationships with key stakeholders eg. Australian Sailing, Australian Blokart Association, relevant Victorian Government and local agencies etc.	committee	1	On-going	\$3,000 \$1,500	Affiliation fees. \$1000 Allow for possible personal expenses \$500	Operational Budget	
6	Sponsorship	Pursue corporate and business affiliations that support the Club's viability and promotion.	Nominated committee member(s) as required	2	On-going	N/A	N/A	N/A	
7	Financial	Review and implement the club's investment strategy.	Treasurer with committee oversight	1	Yearly	N/A	N/A	N/A	Ensure Investment strategy reflects Strategic Plan priorities. Consider need for specialist advice
		Include the investment strategy and annual budget as standing items on the committee meeting agenda.	Treasurer and secretary with committee oversight	1	Monthly	N/A	N/A	N/A	
		Develop an annual budget to support implementation of the strategic plan.	Nominated committee member(s) as required	1	Yearly	N/A	N/A	N/A	
		Maintain accurate assets register and depreciation schedule	Nominated committee member(s) as required	1	Yearly	N/A	N/A	N/A	
		Develop and implement a fundraising program that supports the annual budget	Treasurer	1	Yearly	N/A	N/A	N/A	Links directly to strategic plan priorities
		Apply for funding grants as they become available in line with the strategic plan priorities.	Nominated committee member(s) as required	1	As required	N/A	N/A	N/A	



		Undertake an audit report for adoption by the AGM.	Treasurer	1		N/A	N/A	N/A	
8	Succession Planning	Develop and implement strategy to promote succession of the governance membership  Identify club members and develop their skills in order to assume governance responsibilities	Commodore	1	2020	N/A	N/A	Operational budget	Costs may be associated with specific training
9	Constitution	Identify amendments to the constitution	Commodore	1	On-going	N/A	N/A	N/A	training
9	Constitution	as required for presentation at AGM.	with committee oversight.	I	On-going	IV/A	IV/A	IV/A	
			_						

<sup>\*</sup>refers to calendar year



### North East Wind Sport Club- Strategic Action Plan 2020-2023

Club Objective 3 - Club Viability

To build the club's profile and capacity to ensure long term club viability.

No.	Description	Strategy / Action	Who Lead	Priority	When*	3 Year Budget Estimate (\$)	Annual Budget (\$)	Source of funds	Comments/ Considerations
1	Club Facilities	Upgrade the club's land sailing surface.		1	2020- 2023	\$5100*	\$1700*	* Funding sources vary include	* Cost for sailing area works dependent on Committee decision re
		Complete deck ramp		1	2020	N/A	\$450	grants, fundraising	best practical treatment. Figures presented
		Upgrade toilet to comply with disabled access requirements		1	2020			and held investment funds	based on weed spraying and application of polymer
		Develop external facilities master plan		2	2021	N/A		Tarrae	gel product
		Ensure compliance and acquittal of all planning and building permits		1	2020	N/A	\$2500		
		Develop a maintenance review/action process including: - buildings - grounds - equipment		1	2021	N/A			
		oquipment							Asphalt driveway entry
									Maintenance budget to be developed post review process
3	Social media	Maintain Facebook and website including forthcoming events, reports, and updates	Designated Committee member	1	2020 2021 2022	NA	NA	NA	



4	Flexible information formats	Produce hard copy information that is available on-line, for those members and interested parties who do not have computer access.		1	On-going	NA	NA	NA	
5	Local Media	Maintain mechanisms to place press releases, reports and advertisements in local papers and community /school newsletters and noticeboards  Actively maintain contacts and liaison with local media outlets			On-going	N/A	N/A	N/A	
6	Exceptional and emergency communications	Review and implement the club's phone tree for each season.  Update the emergency contact list every six months.	Designated committee member	1	On-going	NA	NA	NA	
7	Promotions officer	Develop a Club Promotion Officer role statement.	Designated committee member	1	2020	N/A	N/A	N/A	
		Appoint a volunteer Club Promotion Officer	Committee	1	2020 2021				

<sup>\*</sup>refers to calendar year



#### **IMPLEMENTATION**

The implementation of the Plan will be led by the club's committee. Contributions by members will be sought including participation at working bees. The committee may co-opt members onto the committee as needed to assist with targeted projects.

Progress with the plan's implementation will be monitored by the NEWC committee, with nominated standing items being covered on committee meeting agendas.

Reports to the general membership will also be made by the NEWC committee in the form of briefings during events and social gatherings, email Facebook and other written communications.

#### **EVALUATION AND COMMUNICATION**

The success and effectiveness of the plan's implementation will be monitored by the committee. A communication strategy will support the evaluation and will consist of the presentation of reports to committee meetings from the lead designated committee members. Feedback from the general membership will also be sought through informal conversation, comment on draft materials, surveys, feedback provided at events and social gatherings.

Planning forums involving club members and other subject matter experts / consultants may be considered by the NEWC committee as needs dictate.

Progress reports on Strategic Plan implementation will be presented to the membership at each Annual General Meeting, during which additional feedback will be invited.

#### **REVIEW**

The NEWC Strategic Plan will be reviewed at the end of each financial year and will be led by the NEWC Committee.

### **SUMMARY**

Despite the physical challenges of having to relocate from Wangaratta to Springhurst, the opportunities afforded the North East Windsport Club have served to strengthen our membership, forge connections with our local community and build our asset base.

Shared activities with other clubs and organisations and the focus on both land and water-based sailing have continued to provide the opportunity to profile and promote sailing as a desirable, alternate sport to the wider community.

The targeted actions of the 2020- 2023 Strategic Plan serve to consolidate our presence as a vibrant club with a keen eye to the future and to guide our committee and members. The continued viability of our club and growth into the future is dependent on keeping our members and the community in which we are located at the centre and forefront. A shared and continued enjoyment of sailing remains the foundational glue which will lead NEWC into a successful future.



### Appendix 1: List of North East Windsport Inc. Policies and Procedures, as at July 2020

- Access & Equity/Equal Opportunity Policy
- Alcohol Management Policy
- Anti-Harassment & Anti-Bullying Policy
- Child Safe Code of Conduct
- Code of Conduct Policy
- Extreme Weather Guidelines Policy
- Financial Control Policy/Procedure
- Grievances & Complaints Policy/Procedure
- Health & Safety Policy
- Illegal Drugs Policy
- Investment Strategy
- Medical Emergency Response Plan
- Risk Management Policy
- Safe Transport Policy
- Smoke Free Policy
- Sponsorship Policy
- Statement of Volunteer Participation
- SunSmart Sports Policy
- Use of Social Media Policy/Procedure
- Volunteer Policy
- Welcoming Policy



### **Appendix 2: Partnerships**

### **Actual and Potential**

### Local Government

Wangaratta Rural City Council Benalla Rural City Council Alpine Shire Council Moira Shire Council Indigo Shire Council Wodonga City Council Towong Shire Council Mansfield Shire Council Albury City Council (NSW)

### **Government Agencies**

Australian Sports Foundation
Marine Safety Victoria
Sport and Recreation Victoria
VicHealth
Sports Medicine Australia
Department of Planning and Community
Development (Club Help website)

### **Community Newsletters**

The Eldorado and District Star The Grapevine (Chiltern, Barnawartha, Springhurst and Indigo Valley) The Greta Bunyip

### **Sponsors & Supporters**

Elders Insurance
Bunnings Warehouse
Edge FM
Aussie Karting
Local major businesses

### **Organisations**

The Centre Active Recreation Network Victorian Blokart Club Albury Wodonga Yacht Club Yarrawonga Yacht Club

### Media

### Newspaper

- North East Newspapers, incorporating Wangaratta Chronicle
- Border Mail
- Benalla Ensign

#### Radio

- Oak 101.3FM Community Radio 03 5722 1569
- Edge 102.1FM & 3NE 1566AM Community File 03 5722 1566 csa@edgefm.com.au
- ABC Murray Goulburn

#### Social Media

- Facebook
- Twitter

### Website

 Via Sporting Pulse, provided by Sailing Australia.

### Service providers

• Suppliers of equipment

### **Sporting Associations**

- Yachting Victoria
- Australian Sailing
- Australian Blokart Association

### Regional Sports and Recreation

- Sport North East
- Good Sports
- VicHealth
- · Disability and Inclusion

### **Other Community Contacts**

- Local Schools
- Registered Training Organisations
- Local Residents
- Local Business
- Welfare Groups



### **Appendix 3: Club Membership**

### Paying Membership 2013-2020

Year	Senior members (not part of a family membership)	Family members (including adults and children)	Remote members (living more than 80 Km from the club)	Social members	Total
2013	1	12	6	0	19
2014	1	14	6	1	22
2015	3	11	6	2	22
2016	2	23	2	1	28
2017	4	19	7	5	35
2018	3	20	11	6	40
2019	3	25	15	6	49
2020	3	30	15	6	54



### **Appendix 4: Financial Trends Summary**

Incomo	2014-	·15	2015-	·16	2016	-17	2017-	·18	2018	3-19	2019	-20
Income	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%
Bank Interest	5,898	44	5,950	25	2814	32	4,110	23	3,309	13	3,306	23
Catering	884	7	2,121	9	39	0	70	0	425	2	431	3
Equipment hire	100	1	150	1	100	1	100	1	20	0	50	0
Grants	-	-	-	-	-	-	5,725	33	13,380	53	2,000	14
Grape picking	800	6	870	4	-	-	-	-	-	-	-	-
Cleaning	-	-	1,085	5	-	-	-	-	-	-	-	-
Membership	1,925	14	2,420	10	2,730	31	3,450	20	4,558	18	4,205	29
Sausage sizzle	2,358	18	1,042	4	1,890	21	1,927	11	1,878	7	1,972	14
State Titles/Regatta	755	6	1,325	5	1,350	15	2,190	12	1,815	7	1,980	14
Sale of Equipment	-	-	8,500	35	-	-	-	-	-	-	30	0
Donations	-	-	647	2	-	-	-	-	-	-	40	0
School Program	-	-	-	-	-	-	-	-	-	-	370	3
Totals	13,409	100	24,108	100	8,923	100	17,572	100	25,385	100	14,384	100



Expenses	2013-14		2014-15		2015-16		2016-17		2017-18		2018-19	
	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%
Affiliation	730	10	990	8	1,081	7	1,232	13	1,154	9	1,080	6
Advertising	369	5	-	-	150	1	145	2	331	3	50	0
Asset purchases	-	-	5770	47	7,211	44	2,382	25	3,649	28	10,968	56
Bank fees	25	0	40	0	31	0	4	0	2	0	0	0
Incorporation registration	50	1	51	0	54	0	230	2	57	0	58	0
Insurance	1,407	20	1498	12	1,472	9	1,702	18	1,503	12	1,519	8
Catering	350	5	1426	12	1,520	9	652	7	177	1	711	4
Utilities (PO box)	112	2	115	1	2,101	13	268	3	127	1	130	1
Rent	500	7	500	4	500	3	-	-	400	3	400	2
Maintenance	1,418	20	1499	12	1,113	7	1,034	11	562	4	231	1
Regattas	759	11	-	-	-	-	719	7	1,568	12	943	5
Website Hosting and Domain name					460	3	245	2	220	2	210	1
Grant Expenses									2,747	21	2,227	11
Other	1,290	18	439	4	584	4	987	10	452	3	978	5
Totals	7,010	100	12,329	100	16,277	100	9,600	100	12,949	100	19,505	100



### **Appendix 5: DEED of GIFT**

## DEED OF GIFT FOR CHAMPIONSHIP AWARDS Revised June 2020

This Deed of Gift describes what awards are presented each year and how they are to be determined

#### **BLOKART CHAMPION**

Awarded to that member with the lowest cumulative score over the season for Blokart races. Points are awarded in relation to position in races. As numbers increase there may need to be divisions for Production/ Performance and weight divisions. There needs to be more than 3 at the start of the season to open a new division.

#### **SAILING CHAMPION**

Awarded to that member with the lowest cumulative score over the season for water sailing races. Points are awarded in relation to position in races relative to other NEWC members.

#### **CLUB CHAMPION**

Awarded to that member with the lowest overall score from both Blokarting and water sailing.

(NB: Remote members are eligible to be considered for all championship awards, except Club Champion)

### **SCORING**

- All members score championship points according to their finishing position in duly designated races from the 1<sup>st</sup> May one year to the 30<sup>th</sup> April in the next year, either as skipper or crew. As numbers increase awards may be presented for quarterly season overall winners.
- A permanent record of all scores and a tally board is to be kept on display at the club room.
- Any protests over the scores are to be communicated to the Secretary in the first instance for ratification and if satisfaction is not obtained, delivered to the committee within 14 days of the event for their decision, accompanied by a \$10 fee refundable if the appeal is upheld. If the issue still remains unresolved then normal dispute resolution procedures apply.
- If a member attends the event but fails to start, he/she will be designated DNS (Did Not Start) and will score Fleet + 1.
- If a member starts a race but fails to finish, he/she will be designated DNF (Did Not Finish) and will score last place + 1.
- Members not attending will score Fleet + 2.
- Fleet = total number of club craft competing on the day, regardless of the number of races they enter.



#### SAILING RACES

- Held at various venues as advertised in the club annual program or communicated to all members at least 14 days prior to the
  event.
- The format of the race to be decided by the Duty Officer (DO) on the day with regard to weather conditions and competitors attending.
- All races will be run in accordance with the International Racing Rules of Sailing (IRRS) guidelines unless otherwise communicated before the event.

#### **BLOKART RACES**

- These are to be conducted at our headquarters (NEW HQ) or at other venues as advertised in the club annual program or communicated to all members 14 days prior to the event.
- The format of the race should be decided by the DO according to the number of Blokarts and the number of competitors.
- A number of races may be conducted each day where the scores are tallied at the end of the day to determine the winner for the day. After 8 races a competitor may drop his/her worst score.
- Each race is to last approximately 10 minutes.
- Should the wind drop so that all competitors are stalled for more than 2 minutes, the race can be abandoned at the request of any one competitor or at the discretion of the DO.
- All races will be run in accordance with the International BloKart Racing Association (IBRA) guidelines unless otherwise communicated before the event.

#### **COMMODORE'S AWARD**

The Commodore has the right to make an award each year, if appropriate, for conspicuous service to the club to be recorded on the perpetual trophy with a suitable gift for the recipient. The commodore may make other awards.

